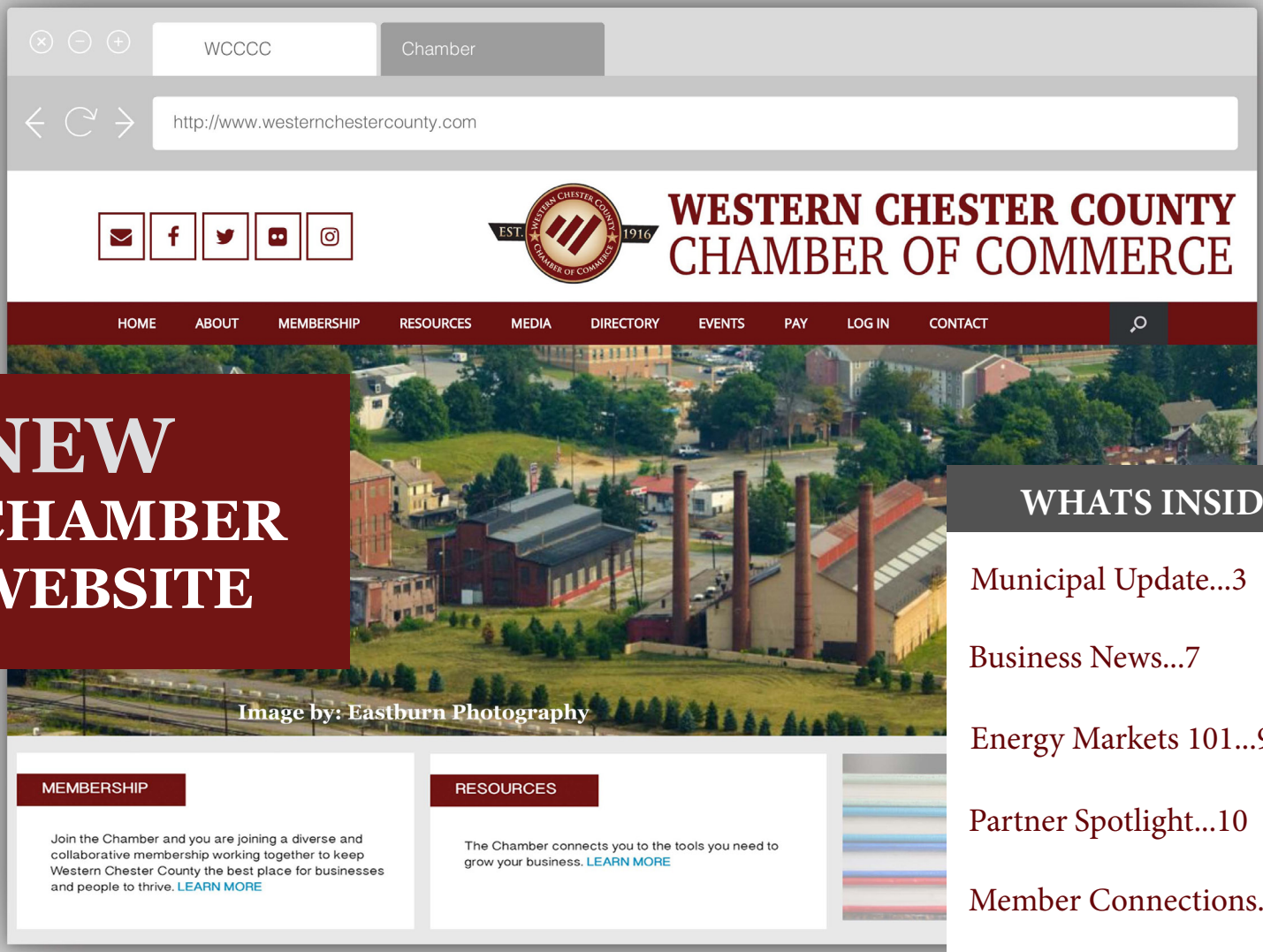
WESTERN VIEW

2nd Quarter 2018

Build a Better Business With Us



NEW CHAMBER WEBSITE

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Save the Date



GALA ON THE GREEN

JUNE 14



GOLF OUTING

MAY 17

Western View is a publication of the Western Chester County Chamber of Commerce

Our Mission is to connect our members to new ideas, resources, and relationships to achieve their goals.

Our Vision is for a thriving region that is well connected, innovative, and accessible for community and business growth.

Our Goals are to promote the chamber as the leading resource for businesses and organizations in our communities, to build regional cooperation to strengthen business retention, growth, and revitalization, and to enhance value for members through education and events.

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Novak Strategic Advisors
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Envera
Fairways Apartments& Townhomes
Freedom Village at Brandywine
Good Samaritan Services / Bridge of Hope
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Graber Supply, LLC
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Honeybrook Golf Club
Kauffman Gas, Inc.
Life Transforming Ministries
MacElree Harvey, Ltd.
Mack Services Group Heating & Cooling
Matt Gorham
Pacer Industries
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Rotary Club of Coatesville
United Way of Chester County
YMCA of Greater Brandywine

The UPS Print Shop Downingtown
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MUNICIPAL UPDATE

Thanks to our Host Greg Vietri and our Presenting sponsor Gawthrop Greenwood.

On March 23rd, The Chamber held it's Annual Municipal Update, inviting representatives from across our region to share with our members new business and happenings within each municipality.

Atglen Borough | Caren Andrews

- Chester County VPP grant:A mission to revitalize downtown as a trail town
- Chester Valley Trail West Feasibility Study's recommended alignment will be the abandoned SEPTA rail corridor which has phenomenal countryside views
- Atglen Public Library relocating to downtown for greater visibility, accessibility, and space
- Chetty Development Project, Zion Hill: 62 single family lots, including the extension of the downtown streetscape project
- Chester County CRP Grant: improves the public water supply system and water lines
- Atglen Library hosting Harry Potter Festival on July 28, downtown and Community Day, September 15 on the corner of Ridge Avenue & Main Street

Borough of South Coatesville | Sylvia Washington

- Completion of the indoor shooting range at Chester County Training Center
- Completed the Birch Street Project with county funds repairing stormwater system and sidewalks
- Replaced the street lights in the Borough
- Looking forward to the completion of the Mill Trail Project for the communities at large
- Collaborating with Coatesville and Valley Township to apply for a grant geared toward the revitalization of the area; expected to bring jobs and businesses to the area
- Looking for developers interested in undeveloped land in South Coatesville

Coatesville | Mike Trio

- Lincoln Highway and First Avenue alignment project will begin in April
- Gateway Project: DEPG is securing tenants and parking
- 3rd Avenue Streetscapes: first phase nearing completion and bids are out for the second phase, Lincoln Highway to Harmony Street
- Next in line to begin is 4th Avenue Streetscapes
- Train Station moving forward with design and the existing station will get a facelift
- Coatesville City Hall renovations nearing completion with a ribbon cutting scheduled for June
- Coatesville Community Unity Day will be July 7 at 3pm with fireworks at dusk
- September 22 will be the 3rd Annual Coatesville Invitational Vintage Car Grand Prix

Caln Township | Kristen Denne

- Possible Conditional Use Applications in Progress:
  Medical Offices - James Buchanon Way
  Edge's Mill Road -Day Care Use
  Expansion at Chester County Sports Arena
- 150th Anniversary celebration, September 8th
  Community Day 5k, Township History Tour, car show, business specials throughout the week
- Seeking sponsors for decorative "Welcome to Thorndale" banners
- Other upcoming events include:
  Caln Pride Day community clean up (April 28th)
  Summer Series June 15th, July 20th, and August 17th



Commissioner Cozzone | Commissioner Farrell



- The County is updating its comprehensive plan, Landscapes3: this updated plan will strive to balance smart growth with preservation, and determine how to accommodate an anticipated 145,000 new residents over the next 30 years
- **Landscapes 3 Public meeting for input from the western region is May 16th from 5:30-7:30pm at the Chester County Public Safety Training Facility**
- Some of the awards granted in the last round to western Chester County communities:

  Atglen Borough received $450,000 to upgrade its sewer system

  Honey Brook Borough received $280,500 to complete the sidewalk system to connect parks to the community

  South Coatesville Borough received $300,000 to improve street lighting with energy efficient equipment
- Collectively, Urban Centers have received a total of over $62 million in investments
- With support from PENNDOT, the initial phase of the Train Station project, the Third Avenue Streetscape project is near completion with only some touch up items left to complete
- We're excited to see construction begin on the City's $1.7 million Lincoln Highway and 1st Avenue intersection project, which the County is funding
- We're also making an impact with the County funding for workforce efforts
- Funding of the Career Corps provides workforce employment programs for young adults age 18 to 24 –with an emphasis on young people from the City of Coatesville. During 2017, the Career Corps assisted 38 young people from Coatesville find a job or advance their career path

Honey Brook Borough | Chris Muhall

- Announces two new businesses: The Long Way Home Grill & Pub at the corner of Routes 322/10 in the Waynebrook Inn and Chester County's newest microbrewery, Suburban Brewing Co. (They have classic arcade games! Located behind M&T Bank)

Sadsbury Township | Tammy Russell

- The village enhancement was done to include islands on Business Rt. 30
- A playground named "Eric's Place." was dedicated in memory of a little boy at Bert Reel Park
- Sadsbury Commons Development at Routes 10 and 30 is still in the works
- A community day is being planned for late summer

East Brandywine Township | Scott Piersol

- **New Business Openings**
  Gormley CPA Services, LLC
  Zac's Burger
  Crop's Fresh Marketplace
  Pizza Mia
- **New Residential Developments**
  Mapleview - 154 townhomes on 42-acre site on the north side of Horseshoe Pike was approved

  Ryan Homes - Proposal for a 295-unit age-restricted, active adult community on a 130 acre site. The project will include a mix of townhomes and small single-family homes, along with a community center, tennis courts, outdoor swimming pool and walking trails, plus an interconnection to our municipal campus.

  Rouse Chamberlain Homes - Plan to construct 15 townhomes on 1.3 acre site along Horseshoe Pike in the Village of Guthriesville. The developer has suggested this project may provide renewed interest in the Township's Master Development Strategy for the Village, released in 2009, and updated in 2014 with Design Guidelines. Developer has received approval from the Township's Zoning Hearing Board for impacts on steep slopes. The Board of Supervisors will hold a Conditional Use Hearing for this project on May 9th.

Western Chester County Council Of Government | John McHugh

- This is the fifth year for the WCCCOG with a membership of 13 municipalities.
- Western Chester County Chamber supports ten COG's communication and administrative needs
- The COG has set up a regional emergency management group with six municipalities participating. Raymond Stackhouse explained the details of this group; the Western Chester County Regional Emergency Management Group (WCCREM), Michael Conway from West Brandywine will serve as the Co-Chair and Raymond will serve as the Chair
- Looking at cost saving solutions for the municipalities such as affordable technology solutions
- Providing an open forum for vendors to address the council members

Continued on page 5

Continued from page 4

MUNICIPAL UPDATE

West Bradford | Kevin Letrinko

- West Bradford Township is 98% residential
- 46th consecutive year with NO real estate tax
- Currently under construction are 295 Single Family, and 51 Townhomes
- The Open Space Referendum was passed on the general election ballot in November 2017 with 67% of voters in favor and 33% opposed. With that passing, a .25% earned income tax to residents was implemented which will generate approximately $1.3 million per year that will go towards the townships efforts to preserve open space.
- Working on ideas and plans to create third Township Park.
- West Bradford Day is Sunday, May 20th from 12:00-4:00pm, and more information can be found on our website at www.westbradford.org

Valley Township | Patrice Proctor

- New Businesses on W. Lincoln Highway
  - Dollar General
  - Devita our 2nd Dialysis Center
  - Fusion Beauty Salon
  - James Terry Funeral Home
- New Businesses in Highland Corporate Center
  - Horsham Clinic Education Center
  - Farason Robotics
- New Business on Valley Road
  - Precision Flooring Enterprises
- Updates and expansions
  - Harrison House 30 more assistance living units
- Under Construction
  - Valley's new township building
  - 5 soccer fields will be built next to Rainbow Elementary School
  - Multi Development townhouses and commercial Valley Suburban Valley View 265 Waverly Blvd. 53,000 SF Flex Building Manufacturing and Industrial

Rob Daniels from the Brandywine Conservancy updated us on the 3rd annual Bike the Brandywine which will be held on September 22. This year there will be a 25 mile, 45 mile or 80 mile ride option. Starting and ending in Chadds Ford this scenic ride travels through western Chester County and benefits the conservancy.

Rachael Griffith with the Chester County Planning Commission spoke briefly on the plan to extend the Chester Valley Trail westward across Chester County. Public meetings have been held to show specific ways this trail could be used to spark economic development- new businesses, new development, attract new residents/ employers, etc

West Nantmeal | Deborah Kolpak

- First Community Day was held on September 23, 2017 and was a success
- A World War II Memorial was dedicated to the Army Air corps Servicemen who were in a plane crash in our township during a training exercise during the war. Our next Community Day is scheduled for September 30, 2018
- Active Historical Commission have successfully achieved the goal of having St. Mary's of Providence, the former Potts mansion, placed on the Pennsylvania Historic Registry
- The commission has scheduled a Town Tour which will focus on Industry and Innovation for the township and will begin and end at Wyebrook Farm
- Hammell-O'Donnell Business Park, will be located off of Chestnut Tree Road and Route 322 is moving along in the planning module

Honey Brook Township Kristy Deischer-Eddy

- Rewrote Township Zoning ordinances
- Completed a task force involving several residents to examine and resolve land uses issues concerning dog kennels
- Land preservation program has achieved preserving over 35% of the available farmland
- Parks and Recreation program has expanded over the years to accommodate a growing need for children and adults
- Conducted our sixth annual Veteran Honor Roll dedication on November 2017 to honor our Township veterans

West Brandywine Township Chuck Dobson

- The S&P bond rating for West Brandywine was upgraded 4 notches from a BBB rating to an A+ Rating. Not only is this rating increase a testament to the Township leadership in the last few years but it gives West Brandywine increased flexibility in securing low cost financing for future projects
- Expect the construction of a commercial development including a Wawa and CVS store on 322 just north of the 5 points intersection to start this year
- Expect Traditions of America will be submitting plans in the near future They are an award winning developer specializing in Active Adult Communities
- Number of other projects along 322 that were previously approved and the Township is certainly willing to discuss the future of these potential developments with interested builders and developers

Hall of Famer: Chuck DiLabbio
By Nina Malone, Arbonne



Congratulations to our Board Member Chuck DiLabbio, who was recently inducted into the TCHS Hall of Fame. Chuck is a 1985 Technical College High School graduate, then called Phoenixville Northern Chester County Technical School where he was also 1985 Student of the Year — and is just as proud of that as he is of this honor.

The fact that Chuck is celebrating 31 years at Sikorsky Aircraft – A Lockheed Martin Company is proof positive that a good "vo-tech" education works for students and works for local businesses. He currently serves as the director of Facilities & Security for Sikorsky's Coatesville operation.

"If you're not sure that college is for you but you have an interest, career path or hobby that you're passionate about, then consider the TCHS route," Chuck said. "Times are changing; there's a growing emphasis on trades and manufacturing. It's cool to go to 'vo-tech' once again!"

Chuck's journey from the Great Valley School District to the technical high school started with his guidance counselor Mr. Rife, at what was then General Wayne Junior High School. He showed Chuck the value and power of taking a passion to the technical school, allowing you to graduate years ahead of the traditional educational system and going straight to work. At TCHS, Chuck enjoyed not only digging into Electronics Technology, but all of his classes, including general education classes, were all offered right there.

"We didn't have to commute to and from our home high school because the gen-eds that were targeted to our trade were all offered right there. My math and science courses were specific to my course of study," he added. "I also was able to take part in a co-op, which gave me interview practice and hands-on training. During my senior year I spent half the day at school and half at work at Energy and Minerals Research Co."

Chuck worked there for roughly two years, and then began his current path with Keystone Helicopter, which was eventually purchased by Sikorsky Aircraft. He worked his way up from a line crew technician washing, fueling and moving helicopters through opportunities in facilities, and Environmental, Health & Safety to his current position. He believes the soft skills he learned at TCHS and at home; respect, honoring commitments and communication, were pivotal, and continue to be pivotal in his career and life. "I can't say it enough: technical school is a great option for high schoolers," Chuck said. "If college isn't for you, this very well might be the fit. TCHS is a place where you can take your passion and run with it. Give it a shot!"

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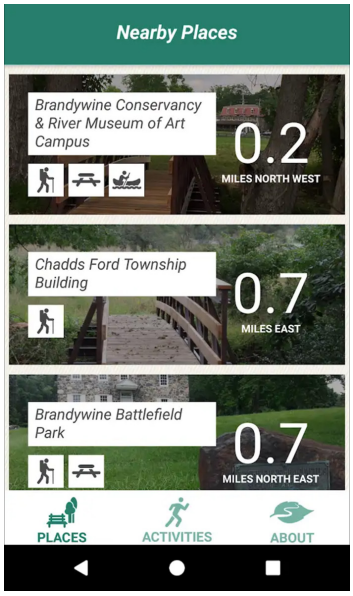
BUSINESS NEWS

Brandywine Creek Greenway App

Brandywine Conservancy has launched a new app that connects the user to over 100 publically-accessible parks and preserves within the Greenway.



Within the app, users can find the closest park/preserve to their current location or filter by the type of activity they're interested in, including hiking, mountain biking, sport fields, birding, non-motorized boating, and horseback riding. There also is a brief description of each place including a photo gallery, GPS-enabled directions, and tips/notes.

Welcome The Guppy

The National Iron & Steel Heritage Museum, NISHM, has acquired The Guppy, a two man search, survey, and scientific deep submergence vehicle. The museum will add the Guppy to its growing collection. The submersible was built using Lukens steel in 1970 by Sun Shipbuilding and Dry Dock Company in Chester, Pa.

NISHM is open for tours Monday through Saturday from 10:00 am to 4:00 pm
www.steelmuseum.org



The Chamber's Regional Planning Committee visits The Guppy.

Tower Health Medical Group Welcomes Pamela Maur, MD

Cardiology-Tower Health Medical Group is proud to announce that Pamela Maur, MD, joined Brandywine Valley Cardiology in February. Dr. Maur is a fellowship trained cardiologist providing comprehensive cardiac care at Brandywine Valley Cardiology and Brandywine Hospital. She is a member of the American College of Cardiology and American College of Physicians.

Specializing in cardiac electrophysiology, her services include cardioversion; implant and monitoring of internal cardiac defibrillators, LVADs (left ventricular assist devices) and pacemakers; and transesophageal echo studies.

Kimberton Whole Foods Opens Sixth Store

Kimberton Whole Foods opened their sixth and largest store in the borough of Collegeville, off of Route 29, in March. The independently-owned grocer features a large selection of gourmet cheeses, made-from-scratch meals, organic produce and an expansive apothecary with supplements and natural body care. Its commitment to locally produced goods continues with an offering of products from over 200 producers in the greater Philadelphia area.

Brandywine YMCA

Brandywine YMCA Safety Around Water - Free Safety Around Water program (SPLASH) May 29 - June 1 for members and community participants ages 5 to 14 years of age. Participants can register at the branch.

Y Swim Lessons - The YMCA has been teaching America to swim for more than 100 years and continues to change and evolve. It's program of progressive swimming lessons teach youth and adults swimming skills, stroke technique and water safety, while encouraging a lifelong love of the water. Whether you are working on water acclimation or stroke development, the Y has a class just right for you. Registration for members began April 7th and Community Participants can sign up starting April 14th.

Y Sports Camp – The Brandywine Y is offering a sports camp that provides an opportunity for youth ages 6 to 11 years of age to learn the basics of a variety of sports. Examples include flag football,basketball, t-ball, cheerleading, and soccer, while developing team skills and sportsmanship. For specific dates, please contact Alyssa Ross, Camp Director at:
610-380-9622 extension 2411.

TCHS-Brandywine Held Annual Career & Training Fair

WCCCC was proud to partner with TCHS in their 2nd Career and Job Training fair. Together we accomplished connecting businesses to TCHS to offer jobs and/or interview practice for students.

1096 interviews completed
51 companies had open positions
257 students will be offered a 2nd Interview
168 students are worthy of a job offer
94% of seniors interviewed on March 1
Approximately $1800 scholarship dollars
175 students dressed through,TCHS Dress for Success

TCHS would like to invite you to register for next year's event on March 7, 2019. If you register before June 1, 2019 the $20 registration fee is waived.
Registration Link: www.regonline.com/2019tchsbctf



Bill Mullen, Sr. , Donna Steltz WCCCC, Bill Mullen, Jr. , and Donna Pelzar of Mullen Electric participated in the TCHS Career Fair.



The TCHS Leadership team from left to right: Robert Kindon, Mary Duffy, Deb Watson, Tim Gallagher, Kelly Keating, Jen Seal, and Troy Campbell

Bill Mullen Electric interviewed and hired 2 TCHS Brandywine students at the Career and Training Fair. Bill Mullen, Sr. plans to arrange a mentoring program for his new hires.

SHARE YOUR STORY!

The Chamber is member driven. If you have business news, a member connection, upcoming events, or a story please submit it to the Chamber to ensure we are representing YOU, our members.
CONTACT: Rachel@westernchestercounty.com



At Lancaster General Health Parkesburg, we're committed to supporting the health and wellness of our community. Our team—including family physicians, cardiologists, specialists, dietitians, and physical therapists—provides coordinated care focused on keeping you healthy for life.

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Penn Medicine
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ENERGY MARKETS 101

By: Frank Lacey
President of Electric Advisors Consulting

Did you know that Pennsylvania deregulated its retail electricity markets more than 20 years ago? In 1996, the Pennsylvania legislature passed HB 1509, the Electricity Generation Customer Choice and Competition Act. It has overwhelmingly been considered a major policy success for consumers and businesses alike. As an electricity customer in Pennsylvania, you are free to choose the electricity service and provider that you desire. At home, you choose the lowest cost, no frills service to achieve significant savings or more sophisticated offerings. You now can choose energy provided by solar or wind, or a bundled package that comes with a smart Nest thermostat. Electricity purchasing options can give you the ability to reduce your consumption and costs further than by simply lowering rates.

Businesses in Pennsylvania have the same opportunities, but also can purchase electricity products that are more in line with risk tolerances, cash flow or need for business continuity in the event of a power outage.

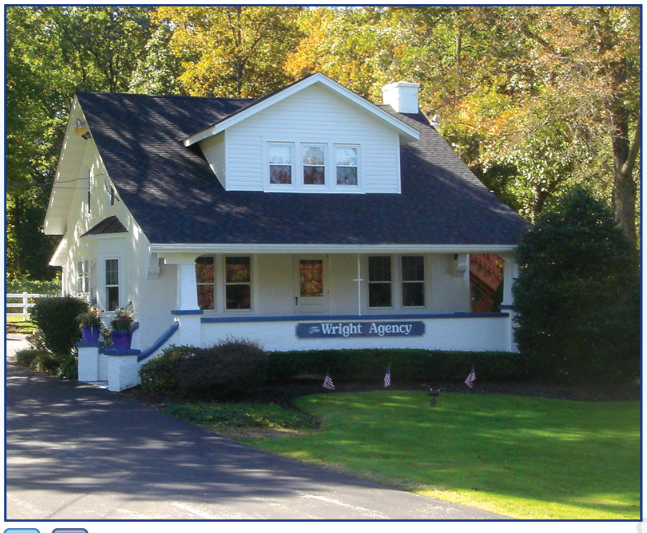
According to the Pennsylvania Office of Consumer Advice, as of January 2018, approximately 2 million Pennsylvania customers were enjoying the advantages of electricity choice, including 1.7 million residences and approximately 300,000 businesses. This includes some of the largest consumers of electricity in the state, accounting for approximately 61 percent of all of the electric consumption in the state.

The benefits of electricity deregulation have been remarkable. According to the United States Energy Information Agency, since 1996, the price of electricity has risen at less than half the general rate of inflation. Pennsylvanians save billions of dollars every year as a result of deregulation and the creation of competitive energy markets, products, and services.

The good news extends further than just price. The environmental benefits are also profound. In 1996, electricity generated in Pennsylvania resulted in 115 million metric tons of CO2 emissions. In 2016, CO2 emission have decreased by more than 25 percent, to 85 million metric tons. SO2 emissions, the leading cause of "acid rain", have decreased by more than 90 percent. Similarly, emissions of NOx in Pennsylvania are less than 30 percent of their 1996 levels. These decreases in emissions have been achieved in the same time period our electricity generators are producing the highest amounts of electricity in history, increasing in-state production in this time frame by almost 25 million megawatt hours.

Electricity deregulation also has created thousands of jobs across the state. It has resulted in lower prices for electricity, cleaner, more efficient production, and increased output from our generation facilities. Additionally, creative consumer products are available in the market, matching suppliers' offerings with consumers' needs. The Electricity Generation Customer Choice and Competition Act has been a major success for all Pennsylvanians.

INSURING WESTERN CHESTER COUNTY SINCE 1977



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PLATINUM PARTNER SPOTLIGHT

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Sikorsky Celebrates 300th S-92® Delivery Milestone

The energy in Flight Delivery Bay 2 in Coatesville was electric as the curtain was drawn for the big reveal of the 300th S-92® helicopter. The crowd swiftly rose to it's feet and the roar of applause was deafening in acknowledging of the momentous milestone for the revered S-92®.

"What stands behind the illustrious achievements of the S-92® are the people who make it all happen. I want to thank the entire population and support staff across the organization, our suppliers, and customers who believe in us," said Coatesville Operations General Manager, Audrey Brady, who opened the celebratory event to commemorate the 300th S-92®. Brady recognized how seriously the Sikorsky team views their role in creating this legend of the sky, "It takes everyone here, their customer focus, attention to detail and laser focus on quality and safety to make it happen. When an aircraft leaves this facility, the hearts and souls of everyone here go with it."

Longtime customer Era, who is celebrating it's 70th anniversary this year, is the proud recipient of the 300th S-92®. Sikorsky and Era have been partners for more than 60 years, beginning with Era's operation of the Sikorsky S-55 in 1956.

The S-92® was first launched by Sikorsky and international partners at the Paris Airshow in 1995. The helicopter is the relative of the Sikorsky S-70 Blackhawk, and was developed to compete with civil aircraft such as the Airbus Helicopters Super Puma. Since that time, the versatile aircraft has been utilized in a variety of diverse missions including offshore oil fleets, search-and rescue, and secure transport for 10 heads of state with the 11th on its way for the U.S. Presidential Helicopter program.

The S-92 continues to prove itself to the world as one of the safest machines with a best-in-class safety record, operating in the some of the world's harshest environments.





Nick Lappos, Don Gover, Audrey Brady, and Bill Gallagher

On hand at the Coatesville celebration were some of the founding fathers of the aircraft, Don Gover, the first program manager and Bill Gallagher, the first Chief Engineer, of the S-92®. They were elated to be a part of the event, and reflected back on how in the early days there were skeptics who questioned whether the demand was there for the aircraft. Gallagher reminisced about his love of the aircraft and its design inception, "The team of engineers worked together in a huge room of desks without any walls- innovation and collaboration in its purest form".

The Sikorsky Coatesville facility proudly manufactures the S-92® and smaller S-76D helicopter lines for the VIP, Search and Rescue, Utility and EMS markets. The S-92® was recently featured on the Discovery Science Channel's series "Mega Machines" and the full episode is now available online https://www.sciencechannel.com/tv-shows/mega-machines/full-episodes/superhero-helicopter.

As a responsible corporate citizen, Sikorsky also plays an active role in helping to strengthen the quality of life in the local community with a focus on two key business issues: STEM education and military / veterans causes.

Sikorsky is proud to support the Western Chester County Chamber as a Platinum sponsor and values the relationships it has built with its members. 2018 also marks the 95th anniversary of Sikorsky and a legacy of aviation innovation.

More information about Sikorsky is available at https://www.lockheedmartin.com/us/what-we-do/aerospace-defense/sikorsky.html.

The CHAMBER EXPERIENCE





Amber Little-Turner from LegalShield, Deb Watson and Troy Campbell from TCHS Brandywine, attend the Member Extravaganza at Victory Brewing Company.



Rep. Eric Roe, Rep. Tim Hennessey, Steve Kelly from the Office of Senator Toomey, and Zachary Peirson from Congressman Smucker's Office speak at the Legislative Roundtable.



Steve Ohrwaschel of Coventry Environmental Inc., visits the Guppy Submersible.



Legislative Roundtabe: Rep. Harry Lewis Jr. , Zachary Peirson from Congressman Smucker's, Steve Kelly from the Office of Senator Toomey, Rep. Becky Corbin, Commissioner Michelle Kichline, Rep. Eric Roe, Donna McCorkle WCCCC President, Rep. Tim Hennessey, Commissioner Terence Farrell, Sarah Kerins PJPII Principal, Karl Klingmann WCCCC President Elect



Bob Holliday Brandywine Regeneration Project, Kim Nicholas, Marriott, and Claudia Muntean from Clairel Janitorial enjoy the Member Extravaganza at Victory Brewing Co. Parkesburg.



WCCCC Board President, Donna McCorkle, Carolyn Specht and Jonathan Wright from the The Wright Agency, attend networking at the Glenmoore Deli.

Thank you to the Glenmoore Deli and attendees for donations to The Home of the Sparrow.

M. Cynthia Quinn
CERTIFIED PUBLIC ACCOUNTANT

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FAX (610) 384-6886



Chris Williams from McMahon, Brian O'Leary CCPC, and Chuck Dobson from Inland Design



Bill Scholl, Pastor Dan Williams, Mike Trio City of Coatesville, and Don Vymazal from Senator Dinnamin's Office.



Greg Vietri, G.A. Vietri Electrical, James Terry and Greg Froio from James J. Terry Funeral Home.



Tony Verwey, Esq. of Gawthrop Greenwood PC, Karl Klingmann of Penn Rise Advisors, and realtor Matt Gorham of the Gorham Group attend the Municipal Update Luncheon.



Mark Milanese of Milanese Remodeling sponsored the 2018 Chester County Home Show.



Heather Ramaley, and Pat and Bob Milliken from the Chester County Association of the Blind, attend the Home Show.



Gwen Smoker of Citadel and Dan Flaherty from Colorful Remedies participated in the Home Show.



Rob Daniels from the Brandywine Conservancy and Rachael Griffith of The Chester County Planning Commission displayed Chester Valley Trail West and Bike the Brandywine at the Municipal Update.



MAKING CONNECTIONS *that count*

MEMBER CONNECTIONS

NETWORK | BUILD RELATIONSHIPS | GROW YOUR BUSINESS



Amber Little-Turner
LegalShield

Karl Klingmann
Penn Rise Advisors

Randy Lieberman
Chester County Press

Brandywine Health Foundation

Tony Scalies
Honey Brook Pharmacy

Tony Scalies closed a home sale with Matt Gorham

Matt Gorham
The Gorham Group Real Estate

Jonathan Wright
The Wright Agency

Provided insurance for Matt Gorham's Eagles bus!

Harry's provided Matt Gorham with a catered event of 125 guests.

John Lymberis
Harry's Nieghborhood Place

Susan Salvo
Art & Architecture

Jim Petro III
Triple Fresh Inc.

Jim Petro, Jr.
Triple Fresh



"We contacted Susan Salvo about architectural drawings we need in order to begin work on what will become our Wine Shop. This project had come to a halt, as we needed to find a reasonable priced architect. Susan is local to us, and has been wonderful, professional and has been instrumental in moving this project forward. We are thrilled to have found her, and she is currently working on our next project."- Jim

Adam created Valley Creek Productions' new website.



Justin Chan
Valley Creek Productions

Adam Saylor
Eastern Creatives

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Legislative Roundtable Overview
February 9th, 2018 | Coatesville, PA

Western Chester County Chamber of Commerce recently held it's annual Legislative Roundtable. The roundtable is an open-panel discussion with our local elected officials concerning important projects and issues.

Discussions centered around the following topics;

The Route 30 Bypass improvements updates can be found at: www.us30-chesco.com

The Lincoln Highway/Route 82 Alignment project is scheduled to start this spring, updates can be found once construction starts at: www.coatesville.org

Coatesville Train Station project will begin after the 3rd Ave and 4th Ave streetscapes have been completed. Updates can be found at www.planthekeystone.com

Coatesville School District is complying with policies and providing its good news stories on their website and also Coatesville.Today news feed.

Educational Improvement Tax Credit Program (EITC). Tax credits to eligible businesses contributing to a Scholarship Organization, an Educational Improvement Organization, and/or a Pre-Kindergarten Scholarship Organization.
https://dced.pa.gov/programs/educational-improvement-tax-credit-program-eitc/

Thanks to our host **Pope John Paul II Regional Catholic Elementary School** and our sponsor, **Unruh Turner Burke & Frees, P. C.**



Running a contractor business and having accurate financial information is challenging to say the least.

» Is your bookkeeping up-to-date?

» Are your job costs accurate?

» Do you understand your cash flow management?

If any of your answers are "no" or "I don't know" please call or visit paisleysolutions.com/contractors to schedule a no-obligation meeting.

Simply stated, contractors go out of business because they run out of money, not because they run out of work.

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Western Chester County Chamber of Commerce
50 S. 1st Avenue
Coatesville, PA
610-384-9550

UPCOMING EVENTS

APRIL 19
Political Odd Couple
7:00 am -9:00 am
West Chester East High School

APRIL 23
What's Working?
Workforce Training & Education Innovations
11:00 am - 1:00 pm
Coatesville Moose | 1910 Ballroom

APRIL 26
Four at Four Spring Golf & Networking
4:00 pm - 7:00 pm
4 Hole Scramble
Coatesville Country Club

APRIL 30
Local Gov't 201
6:00 pm - 8:30 pm
Chester County Public Safety Training Campus
South Coatesville

MAY 2
SCORE
Understanding Cash Flow
A Business Survival Guide
3:45 pm-5:30 pm
Courtyard by Marriott Coatesville

MAY 3
Cinco de Mayo Fiesta & Networking
4:30 pm - 7:00 pm
Harrison House of Chester County, Coatesville

MAY 9
Young Professionals
Happy Hour
5:30 pm - 8:30 pm
The Craft House, Thorndale
Rain date: May 16th

MAY 17
Golf Outing
11:30 am Lunch
12:30 Shotgun Start
Moccasin Run Golf Club

MAY 22
Future Focus
Community Showcase
7:30 am- 9:30 am
Chester County Public Safety Training Campus

JUNE 5
Chamber Day in Harrisburg
7:30 am - 4:00 pm

JUNE 14
Gala on the Greene
4:30 pm - 7:30 pm
Hosted by The National Iron & Steel Heritage Musuem

CONNECT WITH THE CHAMBER
westernchestercounty.com

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MEMBER HAPPENINGS

April 19 - October
Honeybrook Golf Club
Ladies Golf Clinics

April 21 | 9 am
23rd Annual Race Against Violence
Crime Victims Center of Chester County
201 W. Market Street | West Chester

April 22 | 9 am
25th Annual Young Friends Brandywine River Clean Up
Brandywine Conservancy & Musuem of Art

April 28-29 | 7:30 am - 4:00 pm
3rd Annual FISH Rodeo
West Brandywine Creek, Coatesville

April 28 | 11 am - 3 pm
Sheep and Wool Day
Springton Manor Farm

April 29 | 2:oo pm Start
Color the Runway 2018
United Way of Chester County
Brandywine Airport Runway

May 2 | 6:00 pm
YMCA Brandywine Annual Dinner
The Barn at Stoneybrooke

May 16 | 5:30 pm
Chester County Planning Commission Landscapes 3
Public Meeting
Public Safety Training Campus

May 23
16th Annual Garden Party
Brandywine Health Foundation

May 31
12th Rebecca Lukens Award to Historic- Preservationist,
Janet S. Klein
National Iron & Steel Heritage Musuem

May 31- June 3
Strawberry Festival
On the grounds of the Brandywine Hospital, Tower Health

June 2 | 9:30 am- 1:00 pm
OABEST Expo
Octorara High School

June 21 | 5:30-8pm |Free
Town Tours & Talks
Nat'l Iron & Steel Heritage Museum

June 22-24
Chester County Balloon Festival
New Garden Flying Field

June 23rd | 8:30 am Start
4th annual Chesco Half Marathon
Coatesville Country Club

July 28| 11:00 am-6:00 pm
Harry Potter Festival
Atglen Public Library